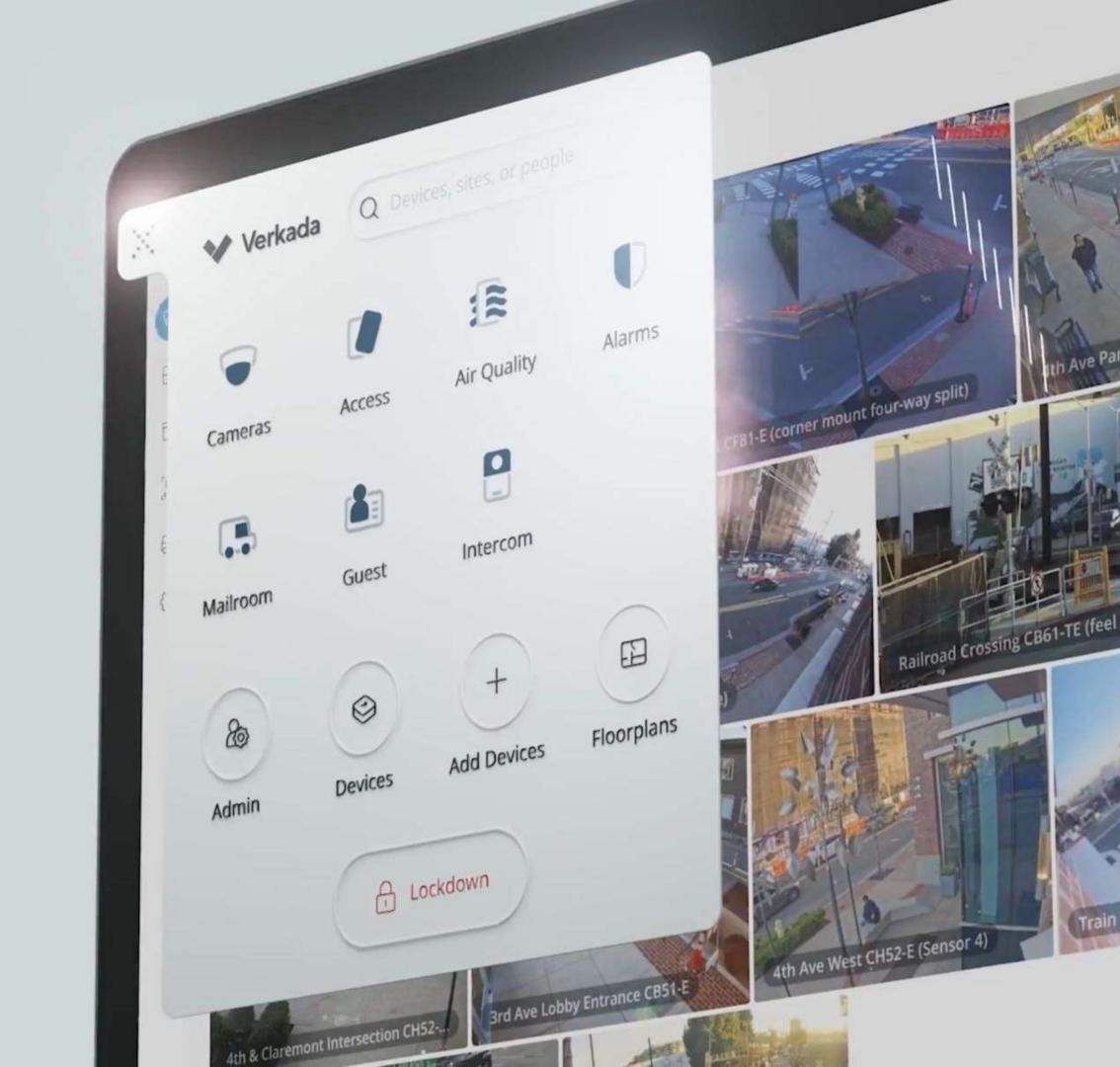


Intro to

# Verkada

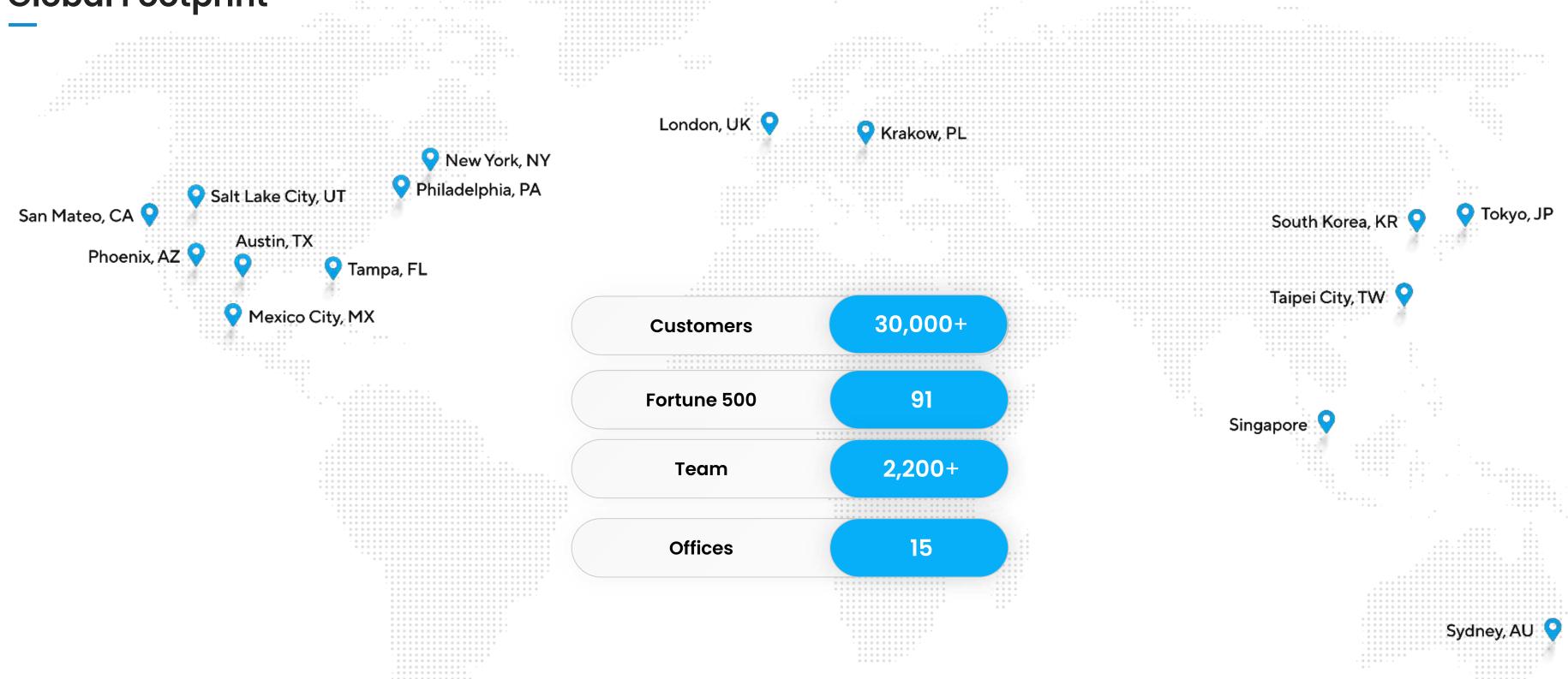
Leading Enterprise Cloud Physical Security



One integrated platform to protect people and places in a privacy-sensitive way



## Verkada's Growing Global Footprint





### Trusted By Industry Leaders

30,000+ Organizations 91 Fortune 500 Companies











































## Traditional CCTV Architecture

Bulky, expensive, hard to maintain and scale

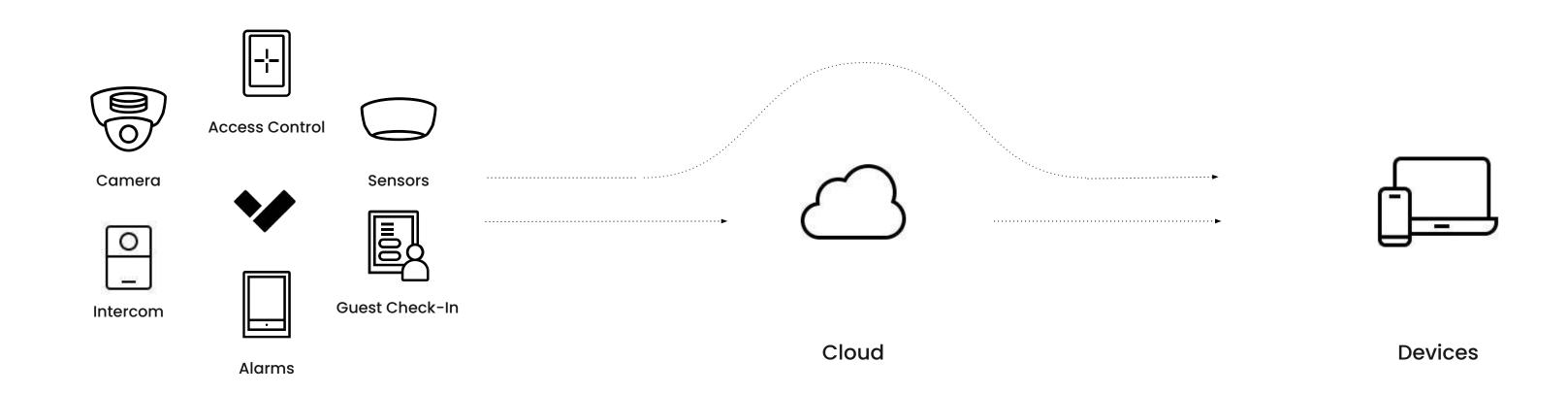
Difficult to access FIREWALL / ROUTER / HUB / SERVERS ....: ,....X..▶ **OPEN PORTS MONITOR** INTERNET NVR Inflexible, LOCAL PC dated UI **IP CAMERAS** 0000 **SWITCH** Storage limitations Single point of failure **DEVICES** 

Difficult to scale

Increased vulnerabilities

Complicated configuration

## Verkada's Software-First Cloud Managed Solution



#### **Reliable Security**

Ecosystem of hybrid cloud devices capable of local storage and offline operation.

#### Limitless Scale

At just 20-50 kbps, increase coverage across your organization without limitations.

#### **Monitor from Anywhere**

Deep analytics processed in real-time for instantaneous insights from any device.



## All your devices on a single pane of glass

Modernize your building's approach to physical security and awareness in an all-in-one solution.



#### Camera

Powerful onboard processing to bring simplicity and speed to your investigations.

#### **Access Control**

Plug-and-play access

control solution built

for ease of use

and limitless scale.

#### **Environmental Sensor**

Data-driven insights

for monitoring changes

across your

environment.

### Alarms

Cloud-managed intrusion detection with 24-7 professional monitoring.

#### Guest

Personalize the check-in experience for all types of visitors while integrating with cameras and access control.

#### Mailroom

Intuitive app and
dashboard
to track shipments and
help ensure deliveries get
to the right people.

#### Intercom

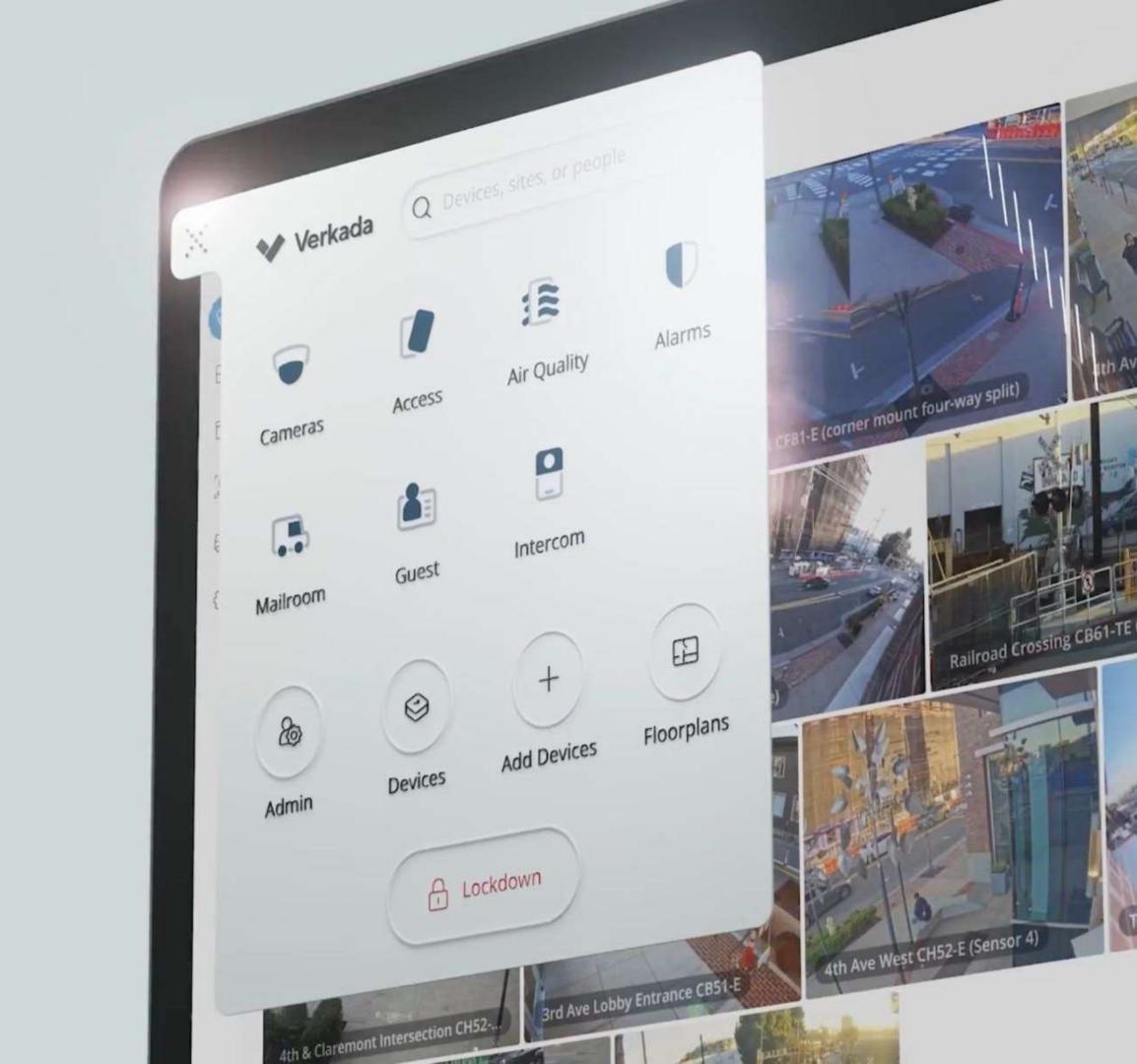
Seamless talk-down and unlock capabilities to manage building traffic right from arrival.

Verkada (2025), Confidential



## **Product Demo**

command.verkada.com





## Free Trial

Get a risk-free, 30 day trial

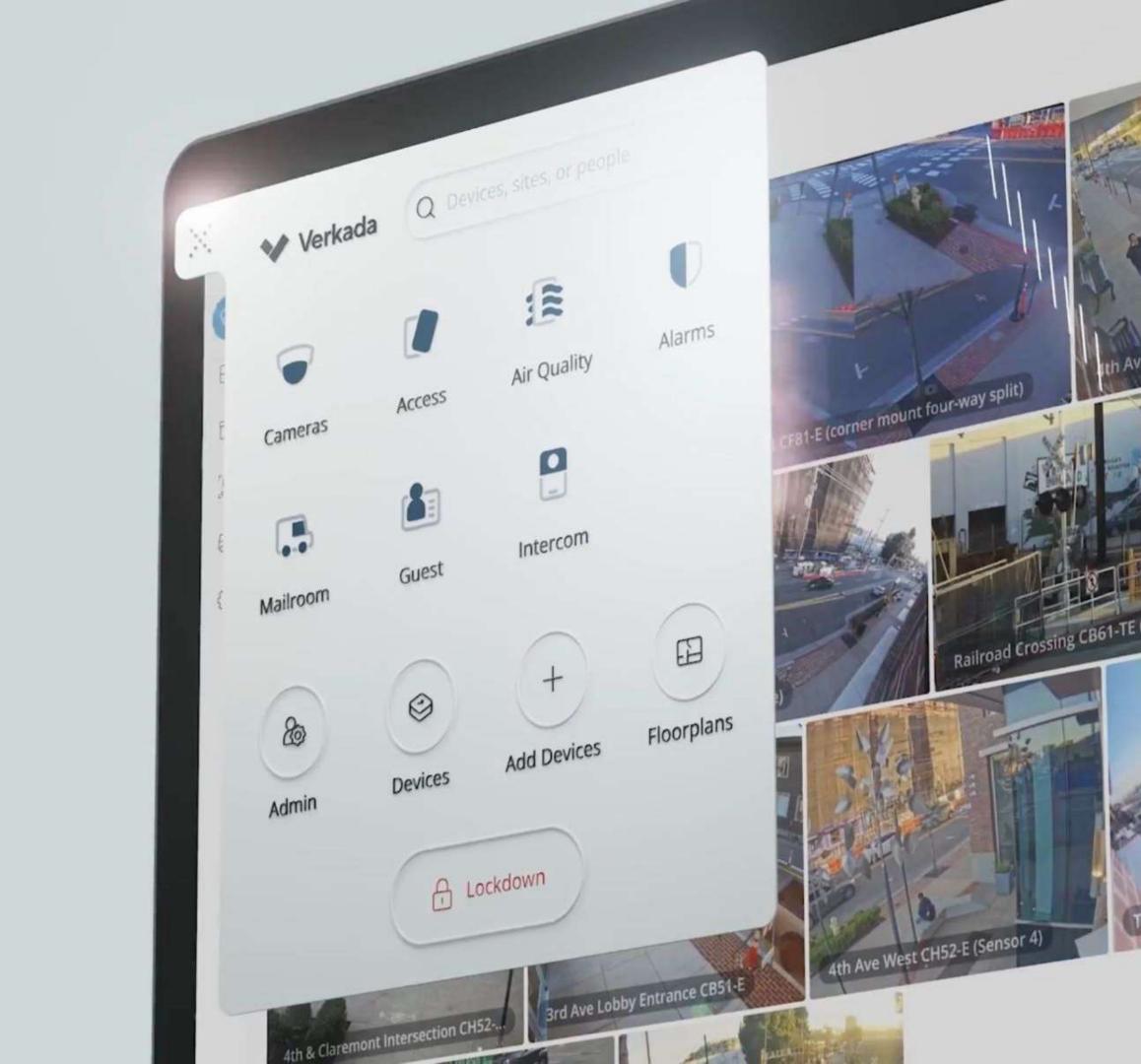
Verkada pays for shipping both ways

### Includes

- 1. Hardware and any accessories needed
- 2. Full access to Command platform



## **Appendix**



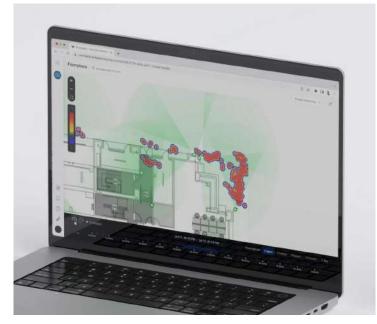


### Why Customers Love Verkada











### Simple to Install, Use & Maintain

No NVRs/Servers to manage

No configurations needed

Web & mobile based software

Automatic firmware updates

24/7 cloud-based support

#### Scale with Ease

Plug and play via PoE

Bandwidth friendly footprint

Unlimited devices & users across all sites

Site and role based access

Manage and access remotely

### Simplify Security

SOC2 Type2 compliant

MFA, SSO and SAML integration

Encryption at rest and in-transit

Outbound connections only

## Continuously Getting Smarter

Al-powered analytics

New features roll out

Notification center with live & system health alerts

#### One Platform for Physical Security

Single pane of glass

Integrated features across devices

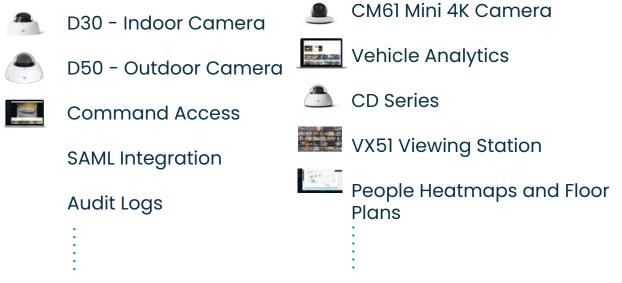
APIs, automation & Integrations

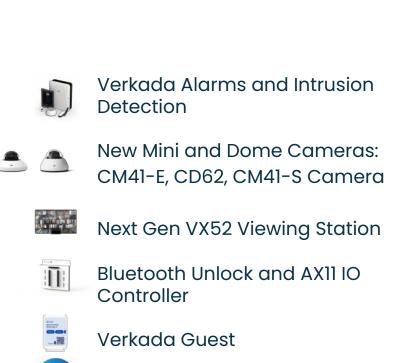
Single vendor footprint

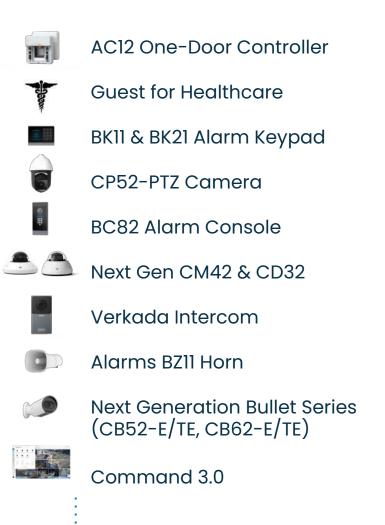
10-Year warranty



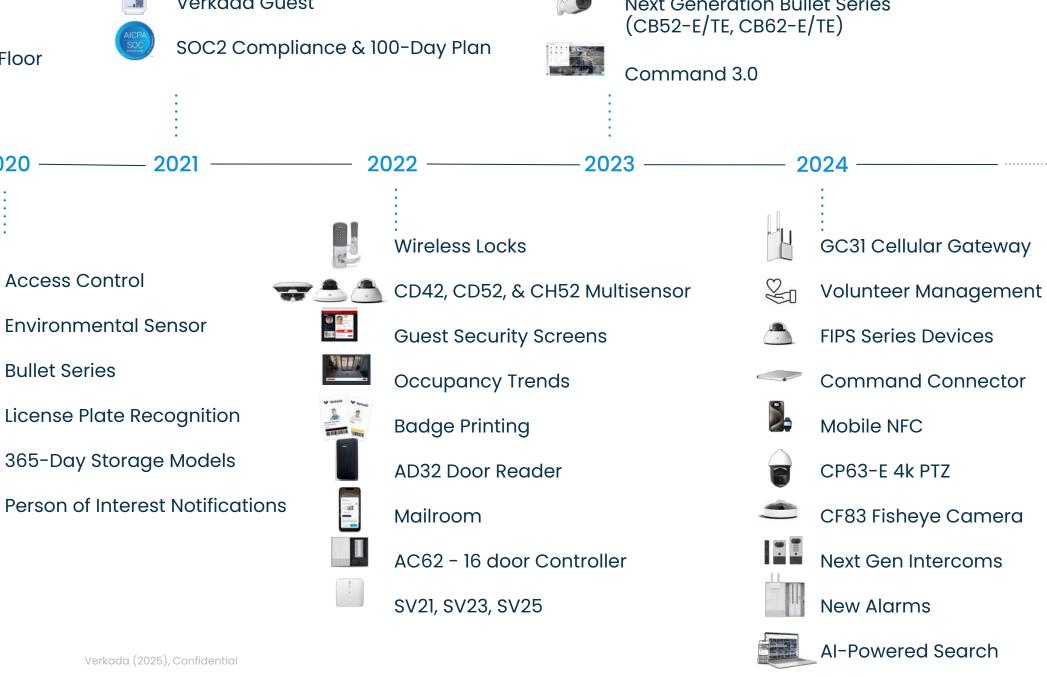
## Platform Milestones 2016-2024











365-Day Storage Models



# Your cameras will keep getting better



10x latency reduction



Improved video quality



Better motion detection



Faster notifications

66

Verkada is a thousand times better than what we had before.

Thank you for helping me do my job faster and more efficiently.

\_\_\_

Julia DeVoe, Madison County Sheriff's Office



#### **Customer Stories**



#### 83% Time-Savings for Incident Resolution

#### **RSU 13**

"It took over half an hour to isolate and produce footage on our old system, if it recorded at all. With Verkada, I can retrieve anything I need in under five minutes with just my thumb. I'm 100% satisfied with how easy and reliable it is."

#### Bruce Johnson

IT Director



#### **50**X Faster for Footage Retrieval

#### Nizhoni Health

"To say that pulling footage is 50 times faster would be a conservative estimate. I can securely access cameras on my tablet or phone from anywhere, and have secure credentials at the front end with Okta integration. At a glance, I can quickly see where the activity occurred on a timeline, and apply search parameters like 'a man wearing a blue shirt' to immediately find what I need."

#### Dave Ledoux

CIO





## Why School Districts Choose Verkada



**Stop smoking, vaping and bullying** in bathrooms and locker rooms. Pair air quality sensors with context cameras in public areas.



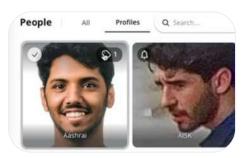
Find, save and share footage on-the-go. Plus, **share live camera feeds** with local authorities in seconds and **monitor them from anywhere.** 



Initiate a **custom Lockdown scenario** from a panic button, web browser or mobile app – while **still allowing first responders access**.



Conduct **security screens** with cloud-based visitor management that integrates with cameras and access control.



Accelerate emergency response with Al-powered analytics and tools, including **Person of Interest alerts.** 



Allow school staff to **take calls from anywhere**. Set **door schedules** around school hours, and provision **role-based access** to privileged areas.



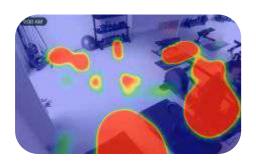
### Why Hospitality Customers Choose Verkada



Use any smartphone as a **digital keycard**, automate credential management, and detect **tailgating** or **doors held/forced open**.



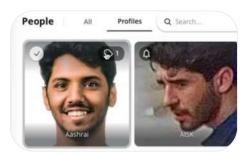
Detect **smoking and vaping** with higher accuracy, while continuously monitoring **air quality** to ensure the comfort of guests.



Use data-driven insights like **Occupancy Trends** and **People Heatmaps** to optimize staffing and evaluate the performance of promotions.



Give managers **role-based access** to manage security from a **mobile app** or **web browser**. Save footage and share videos in seconds via text or email.



Provide a catered experience for VIP customers – or be notified of bad actors – with instant **Vehicle** and **Person of Interest alerts**.



Whether they are closing for the night or entering guest rooms alone, enable staff to **call for help immediately** with wireless panic buttons.



## Why Manufacturing Customers Choose Verkada



Protect workers and **prevent false claims**. Store video evidence to cloud-based archives, timestamped to ensure usability in court.



Monitor production and respond quickly to incidents from a **simple mobile app** or **web browser**. Find, save and share footage in seconds.



Link video evidence with your enterprise resource planning system (ERP) with Helix to streamline production monitoring.



Receive instant alerts and eliminate false alarms with built-in video verification any time an alarm event is triggered.



Support **quality control** and **OSHA compliance** with continuous environmental monitoring for air quality, noise, temperature, CO2 and more.



Set **door schedules** around hours of operation, provision **role-based access** to privileged areas. Pair with cameras to visually confirm proper access.



## Why Hospitals and Healthcare Facilities Choose Verkada



**Ensure patient care and prevent false claims (EMTALA)**. Store video evidence to cloud-based archives, timestamped to ensure usability in court.



Simplify visitor management with **EMR integration**, **screen visitors** against criminal databases and approve/deny lists, and know who is on site at all times.



Protect patient privacy in respect to **HIPAA compliance** with role-based access, granular permissions, face blur, live active viewers and privacy regions.



Monitor environments for **smoking, vaping, noise** and **air quality.** Receive an alert if conditions rise above or fall below acceptable thresholds.



Protect healthcare workers with **panic buttons**. Share nearby camera feeds, notify security or request immediate police dispatch in one press.



Set **door schedules** around hours of operation, provision **role-based access** to privileged areas. Pair with cameras to visually confirm proper access.



### Why Schools Choose Verkada



**Stop smoking, vaping and bullying** in bathrooms and locker rooms. Pair air quality sensors with context cameras in public areas.



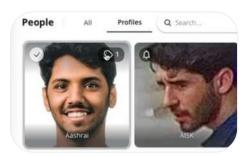
Find, save and share footage on-the-go. Plus, **share live camera feeds** with local authorities in seconds and **monitor them from anywhere.** 



Initiate a **custom Lockdown scenario** from a panic button, web browser or mobile app – while **still allowing first responders access**.



Conduct **security screens** with cloud-based visitor management that integrates with cameras and access control.



Accelerate emergency response with Al-powered analytics and tools, including **Person of Interest alerts.** 



Allow school staff to **take calls from anywhere**. Set **door schedules** around school hours, and provision **role-based access** to privileged areas.



## Why Financial Institutions Choose Verkada



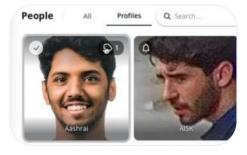
Exceed **PCI compliance** with **redundant cloud backup**, on-camera retention of **up to 365 days** and detailed **audit logs**.



Find, save and share footage on-the-go. Plus, **share live camera feeds** with local authorities in seconds and **monitor them from anywhere.** 



**Detect and deter ATM fraud** with a 5MP hybrid cloud split cameras while reducing bandwidth usage to 20–50 kbps



Receive **instant alerts** for meaningful events, including the presence of **vehicles or people of interest** 



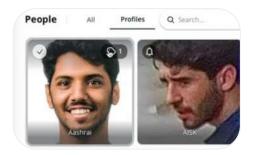
Discreetly **call for help** with configurable panic buttons. Share nearby camera feeds, notify security or request immediate police dispatch in one press.



Allow staff to **take calls from anywhere**, set **door schedules** around hours of operation, and provision **role-based access** to privileged areas.



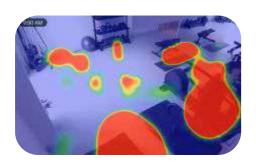
# Why Retail Customers Choose Verkada



Detect known shoplifters with **Vehicle and Person of Interest Alerts**. Use **face search** and **Al analytics** to facilitate investigations.



Monitor camera feeds from a **simple mobile app** or web browser. Find, save and share footage with local authorities in seconds.



Use data-driven insights like **Occupancy Trends** and **People Heatmaps** to optimize staffing and evaluate the performance of promotions.



**Eliminate false alarms** and help ensure **priority police response** with built-in video verification any time an alarm event is triggered.



Protect employees with **panic buttons** that pull up **live feeds**, **notify on-site security** or **call emergency services** with a single press.



Set **door schedules** around store hours, provision **role-based access** to privileged areas. Pair with video security for visual confirmation.



## Why Municipalities Choose Verkada



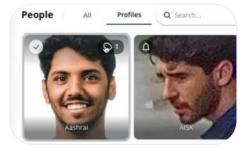
Enable privacy features such as **face blur** and **privacy regions**, or monitor system usage with **audit logs**.



Find, save and share footage on-the-go. Plus, **share live camera feeds** with local authorities in seconds and **monitor them from anywhere.** 



Enable staff to **call for help immediately.**Trigger **custom alarm flows** with panic buttons that integrate with cameras.



Receive **instant alerts** for meaningful events, including the presence of **vehicles or people of interest** 



Protect people and property with a natively integrated solution that **detects and responds to intrusions as they happen**, not after the fact.



Allow staff to **take calls from anywhere**, set **door schedules** around hours of operation, and provision **role-based access** to privileged areas.



### Why Residential Properties Choose Verkada



Secure parking facilities with real-time license plate recognition. Easily search by plate number and receive Vehicle of Interest alerts.



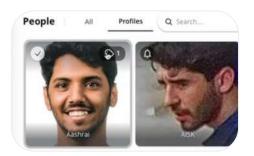
Manage multiple properties and respond quickly to incidents from a **simple mobile app** or **web browser**. Find, save and share footage in seconds.



**Address false claims** and store footage indefinitely to cloud-based archives, timestamped to ensure usability in court.



Monitor environments for **smoking, vaping, noise** and **air quality.** Receive an alert if conditions rise above or fall below acceptable thresholds.



Reduce the need for in-person guards with an integrated solution that detects and responds to intruders quickly.



Use your smartphone as a **digital keycard**, and set **door schedules** or **group-level access** to specific areas. Plus, automate access with **SCIM integrations**.



### Command Connector brings legacy cameras to the cloud in minutes

With Command Connector, we're **helping enterprises plan for their future**. Command Connector offers a path to the cloud and access to unparalleled analytics – turning legacy cameras into powerful tools for solving investigations in seconds.



Execute a successful cloud migration – in minutes, without a rip-and-replace



Simplify management of multiple systems



Realize ROI on security investments





### Command Connector consolidates systems from multiple vendors

Command Connector **eliminates the need to rely on multiple separate security systems**. All non-Verkada cameras feed directly into Command to **ensure operational consistency across entire fleets.** 



Unify legacy devices within Command's single pane-of-glass



Simplified storage mechanisms



Intuitive, actionable UI for all cameras





## Passionate Customers with Recurring Purchases

## Broad Customer Base

30K+

120k+

91

1.5M+

Lifetime Customers Customer Locations F500 Companies Devices Online





































